



November 21, 2013

NOTED:

PRES: _____

EXEC VP: _____

SECY: _____

To File _____

Mr. Louis M. Atkins
President
National Association of Postal Supervisors
1727 King Street, Suite 400
Alexandria, VA 22314-2753

NOV 25 2013

Dear Louis:

This is in further reference to our October 4 correspondence concerning pilot testing a sales team concept referred to as the Sales Retention Team.

The pilot test is continuing in the San Francisco, Suncoast, Greater Boston and Dallas Districts. Below is updated information concerning tentative locations and anticipated start dates of additional test sites:

District	Location of Team	Anticipated Start
Philadelphia South Jersey	Bustleton Station, 9925 Bustleton Ave, Philadelphia, PA	TBD
Cincinnati	Dayton, Ohio P&DC, 111 E. 5 th St, Dayton, OH	January 2014
Northern Ohio	Akron, Ohio P&DC, 675 Wolf Ledges Prkwy, Akron, OH	December 2013
Chicago Lakeland Central Illinois	Fox Valley P&DC, 3900 Gabrielle Lane, Aurora, IL	January 2014
Portland	Portland - 715 NW Hoyt St, Portland, OR	January 2014
Seattle	Everett, WA P&DC, 8120 Hardeson Rd. Everett, WA	December 2013
Atlanta	Atlanta P&DC, 3900 Crown Rd, Atlanta, GA	December 2013

Please contact John Cavallo at extension 3804 if you have any questions concerning this matter.

Sincerely,


Alan S. Moore
Manager
Labor Relations Policy and Programs