



NATIONAL ASSOCIATION OF POSTAL SUPERVISORS

National Headquarters
1727 KING STREET, SUITE 400
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October 28, 2025

Board Memo 059-2025: USPS Decision on FY2025 PFP Matrices

Executive Board,

NAPS HQ has received the final Pay Decision from the USPS. NAPS has actively engaged the USPS, extending Pay Talks in pursuit of more fair, reasonable and impactful modifications to the proposed decision received on October 5, 2025.

USPS HQ has heard and made some positive modifications in response to NAPS'. Although all issues raised by NAPS weren't included in the final Pay Agreement, we have successfully moved the Pay issues of EAS in a positive direction. We look forward to further discussions in work groups with the USPS HQ team.

Thank you and be safe.

NAPS Headquarters

MICHAEL J. ELSTON
VICE PRESIDENT, LABOR RELATIONS



October 28, 2025

Mr. Ivan Butts
President
National Association of Postal Supervisors
1727 King Street, Suite 400
Alexandria, VA 22314-2753

Certified Mail Tracking Number:
9589 0710 5270 2076 9750 43

Dear Ivan:

Pursuant to Title 39 U.S. Code § 1004(e), the Postal Service's decision for changes in pay policies, schedules, and fringe benefits for all Supervisors, and for Postmasters and Managers that are members of your organization through May 22, 2026 is enclosed.

This decision is the outcome of the pay consultation process and was made following full and fair consideration of the recommendations submitted by the National Association of Postal Supervisors.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael J. Elston", with a stylized flourish at the end.

Michael J. Elston

Enclosure

1. **PAY-FOR-PERFORMANCE**

Postmasters, Field Managers, Field Supervisors¹

Under the Pay-For-Performance (PFP) Program, Postmasters, Field Managers and Field Supervisors will have performance measured under a 10-point rating system with different pay increases established at each of the 10-point ratings. This application will be based on the matrix immediately below:

(3) 2.0%	(6) 4.0%	(9) 7.5%	
(2) 0.0%	(5) 3.5%	(8) 6.0%	
(1) 0.0%	(4) 3.0%	(7) 5.0%	(10) 9.0%

Note: All percentages are paid as salary increases if room within the salary range. If amount limited by the salary range, balance of amount will be converted to a lump sum payment.

Headquarters Managers and Supervisors

Eligible headquarters Managers and Supervisors in the Performance Pilot program are measured under a 5-cell numerical ratings system, lowest to highest. Below are the base salary increases associated with the 5-cell matrix performance ratings:

Individual Rating	1	2	3	4	5
Base Salary Increase	0.0%	2.0%	3.5%	4.0%	5.0%

Note: All percentages are paid as salary increases if room within the salary range. If amount limited by the salary range, balance of amount will be converted to a lump sum payment.

Eligible headquarters Managers and Supervisors in the Performance Pilot program are also measured under the numerical 10-cell National Performance Assessment (NPA) program, which determines an additional variable lump-sum payout under the PFP program:

Functional Scorecard NPA Rating	1	2	3	4	5	6	7	8	9	10
Lump Sum Payout	0.0%	0.0%	0.0%	2.0%	3.0%	3.5%	4.0%	4.5%	5.0%	6.0%

A work team will be established to discuss potential modifications to the PFP program for fiscal year 2026, paying particular attention to an employee's line of sight over NPA indicators and appropriately recognizing individual contributions as part of the PFP program.

¹Field managers or supervisors include those managers or supervisors aligned with the Areas and Regions.

2. SALARY RANGES

The salary range minimums and maximums for EAS grades 17 through 21 will be increased by 3%. The salary range minimums and maximums for the remaining EAS grades and other salary schedules will be increased by 1%. These increases will be effective January 10, 2026.

3. HEALTH BENEFITS CONTRIBUTION

The employer's contribution towards the Postal Service Health Benefits (PSHB) Plan will be 72% of the weighted average as determined by the Office of Personnel Management (OPM) and will not exceed 75% for any individual plan.

4. ANNUAL LEAVE EXCHANGE PROGRAM

The current maximum of 168 hours that can be exchanged as part of the Annual Leave Exchange Program will be increased to 208 hours. Individuals that choose to participate in the program must have a minimum accumulated annual leave balance of 200 hours at the end of the corresponding leave year.

OTHER ITEMS:

5. EAS-18B and EAS-20 FLSA-exempt Postmasters in installations designated as a Sunday hub and without an authorized supervisor position will be classified as special exempt. Those Postmasters will be eligible for additional pay consistent with policy for special exempt employees.
6. Occupational Health Nurse Administrators will be eligible for reimbursement for up to \$500 annually for expenses associated with relevant professional certifications.
7. The Postal Service will consult with NAPS on whether to establish a differential for Postmasters and Managers in field operations.
8. The Postal Service will consult with NAPS on evaluating the duties required by Postmasters in level 22 and above offices and potential modifications to the non-bargaining staffing models.